

Specialist Units/ Groups Level 5
BTEC Higher National Diploma (HND) Business

Unit Number & Title	Unit Credit
Accounting Finance Group	
21: Financial Reporting	15
22: Management Accounting	15
23: Financial Management	15
Management Group	
24: Managing and Leading Change	15
25: Global Business Environment	15
26: Principles of Operations Management	15
Entrepreneurship and Small Business Management Group	
27: Identifying Entrepreneurial Opportunities	15
28: Launching a New Venture	15
29: Managing and Running a Small Business	15
Human Resource Management Group	
30: Resource and Talent Planning	15
31: Employee Relations	15
32: Strategic Human Resource Management	15
Marketing Group	
33: Marketing Insights and Analytics	15
34: Digital Marketing	15
35: Integrated Marketing Communications	15
Procurement & Supply Management Group	
26: Principles of Operations Management	15
36: Procurement and Supply Chain Management	15
37: Pitching and Negotiation Skills	15
Law Group	
38: Law of Contract and Tort	15
39: Company Law and Corporate Governance	15
40: Consumer and Intellectual Property Law	15